

WOLF TRAP BALL

IN PARTNERSHIP WITH THE EMBASSY OF SINGAPORE

SEPTEMBER 14, 2019

HONORARY HOSTS

Ambassador Ashok Mirpuri and Gouri Mirpuri

BALL CO-CHAIRS

Patrick and Annie Pacious

Srikant Sastry and Manjula Pindiprolu

JOIN US for the spectacular Wolf Trap Ball on Saturday, September 14, this year in partnership with the Embassy of Singapore. The exquisite black-tie evening celebrates and supports Wolf Trap Foundation's arts and education programs, and this 2019 Ball is of special significance: Singapore has just become the first international affiliate of the *Wolf Trap Institute for Early Learning Through the Arts*.

Dinner and dancing take place on the magnificent Filene Center stage, one of the largest performance spaces in America. The Ball welcomes a cross-section of prominent leaders in philanthropy, national and international business, the Diplomatic Corps, the President's Cabinet, the U.S. Congress, state and local governments, and media. For a glimpse of the glamorous evening, visit www.wolftrap.org/ball to see the 2018 Ball video.

Last year, Wolf Trap Foundation's Ball raised a record-breaking \$1.7 million—the most successful fundraiser in the Foundation's history. The must-attend event is a beloved decades-old tradition, increasingly lauded as one of the top benefit galas in the region. *BizBash* advanced Wolf Trap's Ball seven spots last year to #10 in its much-anticipated list of Washington's Top 100 Events. *Washington Life* noted the Wolf Trap Ball as having the "Grandest Theme" and *The Washington Post* applauded the authentic "cultural touches...everywhere."

YOUR PARTICIPATION in the Ball supports Wolf Trap Foundation's arts and education programs, and is one of the most enjoyable ways to show your care for one of the most beloved and important cultural resources in the nation. For nearly 50 years, Wolf Trap Foundation for the Performing Arts has distinguished itself as an artistic, educational, and cultural resource for the Greater Washington, D.C. area and beyond, and it continues to grow thanks to philanthropy. More than 400,000 people flock to Wolf Trap's three unique venues every year to enjoy a vast array of high-quality entertainment. Wolf Trap's programming includes something for everyone: classical music, opera, musical theatre, dance and comedy programs, as well as pop, rock, indie, jazz, country, and R&B music. Wolf Trap Opera is renowned for its outstanding professional training programs and lush performances. Wolf Trap Foundation expands access to the arts by providing nearly 8,000 free tickets to families, under-served children and adults, and people with disabilities.

SUPPORTING THE NEXT GENERATION is core to Wolf Trap Foundation, and we provide educational opportunities locally and across the country to nearly 100,000 children and teachers annually. The Wolf Trap Institute and its arts-integrated strategies have proven successful in promoting school readiness among children who live in economically disadvantaged circumstances. Our STEM Learning Through the Arts program has drawn national attention for its use of the arts to teach math and science fundamentals to preschool and kindergarten students. In addition, Wolf Trap's popular and highly competitive internship program provides hands-on training in arts management for college students and recent graduates.

Please see the attached sponsorship recognition, entertainment benefits, and a list of supporters to date.

WOLF TRAP BALL

LEADERSHIP

HONORARY HOSTS

Ambassador Ashok Mirpuri and Gouri Mirpuri

BALL CO-CHAIRS

Patrick and Annie Pacious
Srikant Sastry and Manjula Pindiprolu

HOST COMMITTEE

Hillary and Tom Baltimore ♦ Lynn and John Dillon ♦ Kimberly Engel ♦ Shashikant and Margaret Gupta
Calvin and Janet Hill ♦ Don and Angela Irwin ♦ Nancy Laben and Jon Feiger ♦
Gen. (Ret.) Lester L. and Mina Lyles ♦ Gary D. Mather and Christina Co Mather
Kerri Palmer ♦ Chuck and Angie Prow ♦ H. Mac and Michele-Anne Riley ♦ Kate and Kevin Robbins
Fred and Karen Schaufeld ♦ Piper Gioia Yerks ♦ Glenn and Suzanne Youngkin

BALL SPONSORS

As of June 6, 2019

WOLF TRAP 2019 SEASON UNDERWRITERS

Dan and Gayle D'Aniello

PRESENTING SPONSORS

Gary D. Mather and Christina Co Mather

OFFICIAL EVENT SPONSOR

Capital One

PLATINUM SPONSOR

MicroStrategy

HOST SPONSORS

The Boeing Company
Grant Thornton LLP
Shashikant and Margaret Gupta
Karen and Fred Schaufeld

DIAMOND SPONSORS

Amazon Web Services
Hillary and Tom Baltimore
Choice Hotels International
Foundation for the Greatest Good
Calvin and Janet Hill
Kearney & Company

Leidos
Patrick and Annie Pacious
PwC LLP
Srikant Sastry and Manjula Pindiprolu
Suzanne and Glenn Youngkin

OFFICIAL RAFFLE SPONSOR

Tickets.com

A complete list of sponsors is available at wolftrap.org/Ball.

WOLF TRAP BALL

SPONSORSHIP OPPORTUNITIES

Please see the attached sponsorship opportunities and contact Vice President of Development Sara Jaffe at saraj@wolftrap.org or 703.255.1937 to make your commitment or for more information.

Donors who give \$2,000 or more are recognized for a full year, commensurate with giving level, in all of Wolf Trap Foundation's major publications and performance program books, and on donor signage.

PRESENTING SPONSOR • \$100,000+

Please contact Vice President of Development Sara Jaffe at 703.255.1937 or saraj@wolftrap.org for more information.

PLATINUM SPONSOR • \$75,000 - \$99,999

- Invitation for ten (10) to a Ball kick-off reception on June 5 at 6:30 pm at the Embassy of Singapore
- Two (2) VIP tables for ten (10) guests each at the Wolf Trap Ball, and an invitation for six (6) to a private Ball VIP reception
- Donor name/corporate logo on the Ball invitation as a Platinum Sponsor*
- All other recognition benefits listed at the Host Sponsor Level

HOST SPONSOR • \$50,000 - \$74,999

- Invitation for six (6) guests to a Ball kick-off reception on June 5 at the Embassy of Singapore
- Two (2) VIP tables for eight (8) guests each at the Wolf Trap Ball, and an invitation for four (4) to a private Ball VIP reception
- Donor name/corporate logo on the Ball invitation as a Host Sponsor*
- All other recognition benefits listed at the Diamond Sponsor Level

DIAMOND SPONSOR • \$25,000 - \$49,999

- Invitation for four (4) guests to a Ball kick-off reception on June 5 at the Embassy of Singapore
- One (1) premium placement table for eight (8) at the Wolf Trap Ball, and an invitation for two (2) to a private Ball VIP reception
- Recognition in the Ball welcome remarks
- Donor name/corporate logo featured in Ball digital presentation
- One (1) full-page color advertisement in the Ball printed program*
- Donor name/corporate logo on the Ball invitation as a Diamond Sponsor*
- Recognition in press release (sent to local / national media outlets)
- Donor name/logo with hyperlink on the Ball electronic invitation and at wolftrap.org/ball

EMERALD SPONSOR • \$17,500 - \$24,999

- Invitation for two (2) guests to a Ball kick-off reception on June 5 at the Embassy of Singapore
- One (1) preferred placement table for eight (8) guests at the Wolf Trap Ball
- Donor name/corporate logo incorporated in Ball digital presentation
- One (1) half-page color advertisement in Ball printed program*
- Donor name recognition on the Ball invitation and printed program as an Emerald sponsor*
- Donor name/corporate logo with hyperlink at wolftrap.org/ball

RUBY SPONSOR — ~~\$10,000~~ — ~~\$17,499~~ SOLD OUT

- Invitation for two (2) guests to a Ball kick-off reception on June 5 at the Embassy of Singapore
- One (1) table for eight (8) guests at the Wolf Trap Ball
- Donor name incorporated in Ball digital presentation
- Donor name on the Ball invitation and printed program as a Ruby sponsor*
- Donor name at wolftrap.org/ball

GOLD RESERVATION — ~~\$2,000~~ SOLD OUT

- Invitation for one (1) guest to a Ball kick-off reception on June 5 at the Embassy of Singapore
- One (1) VIP reservation with preferred seating at the Wolf Trap Ball
- Donor name on the Ball invitation and printed program*

SILVER RESERVATION — ~~\$1,000~~ SOLD OUT

- One (1) reservation at the Wolf Trap Ball, limit 4 per transaction

PATRON RESERVATION — ~~\$750~~ SOLD OUT

**Reservation required by June 26, 2019 to receive recognition in the Ball invitation. Reservation required by August 16, 2019 to receive recognition in the Ball printed program.*

To make your commitment, please complete and send the attached sponsorship commitment form, or contact events@wolftrap.org.

*Wolf Trap Foundation is a nonprofit organization, and all donations are tax-deductible to the fullest extent of the law, less the value of goods and services received by the donor. Fair market values per person are as follows:
\$250 per person for the Ball, \$67 per person for the Private Ball VIP Reception.*

ADDITIONAL UNDERWRITER OPPORTUNITIES

Please contact Special Events Director Kara Kurtz at 703.255.1934 or karak@wolftrap.org for more information.

VIP RECEPTION SPONSOR *SOLD OUT*

FULL PACKAGE | \$75,000

ADD-ON PACKAGE* | \$50,000

Underwrite the exclusive early-access reception reserved for Ball sponsors at the \$25,000+ levels, members of the diplomatic corps, elected officials and other dignitaries, and Wolf Trap Foundation leaders.

- Donor name or corporate logo prominently featured on welcome/entry signage and cocktail napkins
- Named signature cocktail at the reception
- Two (2) VIP tables with seating for ten (10) guests each, and twenty (20) invitations to the Ball VIP Reception
- Invitation for ten (10) guests to a summertime Ball kick-off reception on June 5 at the Embassy of Singapore
- Recognition in the Ball VIP Reception and Ball welcome remarks
- Donor name/corporate logo on the Ball invitation as Ball VIP Reception Sponsor*
- Donor name/corporate logo with hyperlink on the Ball electronic invitation and on wolftrap.org/ball
- One (1) full-page color advertisement in the Ball printed program*
- Donor name/corporate logo featured in Ball digital presentation
- Recognition in Ball press release
- One (1) full-page color advertisement in the Ball printed program*
- Donor name/corporate logo featured in Ball digital presentation
- Recognition in Ball press release

DANCE PARTY SPONSOR *SOLD OUT*

FULL PACKAGE | \$50,000

ADD-ON PACKAGE* | \$30,000

A hallmark feature of the Ball, the dance party lounge is the unforgettable after dinner hot spot.

- Prominent signage featuring donor name or corporate logo in the dance party lounge, where guests cut loose on the dance floor and are treated to a final sweet surprise.
- Two (2) VIP tables with seating for eight (8) guests each, and sixteen (16) invitations to the Ball VIP Reception
- Invitation for six (6) guests to a summertime Ball kick-off reception on June 5 at the Embassy of Singapore
- Recognition in the Ball welcome remarks, and from the stage at the dance party
- Donor name/corporate logo on the Ball invitation and in the printed program as Ball Dance Party Sponsor*
- Donor name/corporate logo with hyperlink on the Ball electronic invitation and on wolftrap.org/ball
- One (1) full-page color advertisement in the Ball printed program*
- Donor name/corporate logo featured in Ball digital presentation
- Recognition in Ball press release

RED CARPET SPONSOR

FULL PACKAGE | \$25,000

ADD-ON PACKAGE* | \$15,000

Make a lasting impression with guests by sponsoring the tented red-carpet arrival and departure lounge, and valet parking area.

- Donor name or corporate logo featured in the guest arrivals area. Opportunity to provide a custom-branded digital Instagram frame for guest selfies on the red carpet
- One (1) premium placement table for eight (8) at the Wolf Trap Ball, and an invitation for two (2) to the Ball VIP Reception
- Invitation for four (4) guests to a summertime Ball kick-off reception on June 5 at the Embassy of Singapore
- Donor name/corporate logo on the Ball invitation and in the printed program as the Ball Red Carpet Sponsor*
- Donor name/corporate logo with hyperlink on the Ball electronic invitation and on wolftrap.org/ball as the Ball Red Carpet Sponsor*

** Reservation required by June 26, 2019 to receive recognition in the Ball invitation. Reservation required by August 16, 2019 to receive recognition in the Ball printed program.*

*** NOW AVAILABLE AS
ADD-ON PACKAGES
EXCLUSIVELY FOR EMERALD
LEVEL AND ABOVE
SPONSORS! Benefits
customized to suit donor
preferences and complement
total sponsorship package.
Contact us to customize your
add-on package.**

COMMITMENT FORM

WOLF TRAP BALL

IN PARTNERSHIP WITH THE EMBASSY OF SINGAPORE
SEPTEMBER 14, 2019

Donor / Sponsor Name: _____

*Please print individual or company name exactly as it should be listed in electronic and print materials.
i.e. Company Name, Jane and Bob Smith, Anonymous, etc.*

Contact Name: _____

Address: _____

Daytime Phone: _____ Email*: _____

☐ Presenting Sponsor (\$100,000+)

☐ Platinum Sponsor (\$75,000+)

☐ Host Sponsor (\$50,000+)

☐ ____ # of Gold Reservations (\$2,000 each)

☐ Diamond Sponsor (\$25,000+)

☐ Emerald Sponsor (\$17,500+)

☐ ~~Ruby Sponsor (\$10,000+)~~

☐ ____ # of Silver Reservations (\$1,000 each)

OTHER: _____

☐ I am/We are unable to attend the Ball, but want to support Wolf Trap's arts and education programs. Please accept my fully tax-deductible contribution of \$_____.

Donor Signature

Today's Date

I / we would like to donate via

☐ **Check made** payable to Wolf Trap Foundation, enclosed.

☐ **Wire transfer:** Bank of America, 730 15th Street, NW, Washington, DC 20005. Name / Account Number: Wolf Trap Foundation for the Performing Arts / Operating Account # 4122850286. ACH or direct deposit routing number: 051000017 or same day wire routing number: 026009593.

☐ **A gift of appreciated stock.** Please note that donor names are not identified in the stock gift transaction. Please notify Wolf Trap Foundation at 703.255.1954 or encorecircle@wolftrap.org of the name and number of shares transferred so we may correctly identify and acknowledge your gift. **Physical Delivery Instructions:** Certificate can be delivered in the name of: *Wolf Trap Foundation for the Performing Arts* to: McLaughlin Ryder Investments, 1421 Prince Street, Suite 340, Alexandria, VA 22314. Shawn P. McLaughlin at 703.684.9222 or smclaughlin@mclaughlinryder.com. **Electronic Delivery Instructions:** Deliver to: Pershing LLC, DTC # 0443, For further credit to: PQ1-604384, Wolf Trap Foundation for the Performing Arts.

Financial Advisor Name: _____ Financial Advisor Phone #: _____

Stock Name: _____ # of Shares: _____ Approx. Value: \$ _____

Certificates gifted in a name other than Wolf Trap must be accompanied by a Letter of Instruction signed by the certificate holder transferring ownership to the Wolf Trap Foundation for the Performing Arts. A separate stock power signed by the certificate holder is also required.

PLEASE COMPLETE THIS FORM AND RETURN TO:

Wolf Trap Foundation, ATTN: Special Events, 1645 Trap Road, Vienna, VA 22182 or to events@wolftrap.org.

Wolf Trap Foundation is a 501(c)(3) nonprofit organization, tax ID number: 23-7011544.

Your reservation confirmation and all further details will be communicated by email.

THANK YOU FOR YOUR SUPPORT!